

vol. 22 no. 1

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1963

WHEELABRATOR

# PARADE



COVER STORY ON PAGE 8.

# Wheelabrator in Canada

Canada has always been our No. 2 market . . . the biggest single source of business outside the United States.

For many years we had been doing business there on an "Export" basis, with sales engineers directed and controlled from the Mishawaka Office. However, by 1961 there were indications that steps should be taken to reorganize our operations on a purely Canadian basis. Consequently, we established what is now known as "Wheelabrator Corporation of Canada, Limited" at Scarborough, (Toronto) Ontario, comprising a main office, light manufacturing facilities, and a warehouse for Wheelabrator abrasives and parts.

Four sales engineers and one service engineer operate out of this office. These men are native-born Canadians who hold engineering degrees from some of Canada's finest universities. A district office, under the supervision of an experienced sales engineer, is maintained at Montreal, Quebec, and a sales agent was appointed last year in Vancouver, B.C.

The decision to move in this direction was motivated by these four factors: (1) The need for more specialized attention to the ever-growing potential for Wheelabrator products; (2) Competition from England, which is favored by freedom from import taxes; (3) Adjustments in the value of the Canadian dollar to encourage the purchase of Canadian goods; and (4) The threat of more aggressive competition from American manufacturers.

Under L. L. Andrus, President, and Robert A. Campbell, Vice President and General Manager, the business has become solidly established and we are now in a position to compete much more effectively. Sales in 1962 were up 25% over the previous year.

The Canadian operation has also been very effective in developing new markets which we, in turn, have been able to exploit successfully here in the United States. An example would be the cleaning of structural steel for better welding and paint retention.

An interchange of ideas such as this is but one of the fruitful aspects of an independently operated organization of this kind. It is typical of the progressive thinking that we anticipate from similar Wheelabrator operations throughout the world.



*J. F. Cavanaugh*  
President

WHEELABRATOR  
**PARADE**

Vol. 22, No. 1

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Editor — Robert T. Wall

Mishawaka, Indiana

# Blessing and Donlan Named as Vice Presidents



KENNETH E. BLESSING



JAMES E. DONLAN

President James F. Connaughton announced the appointments of Kenneth E. Blessing and James E. Donlan as Vice Presidents, effective immediately.

Blessing becomes Vice President of Sales, succeeding G. O. Pfaff who resigned to take a position with an eastern felt manufacturer, while Donlan becomes Vice President-Controller, a new position.

Blessing previously was Manager of Sales of Dust & Fume Division, a position he had held since 1957. He joined Wheelabrator in 1948 as a trainee, and worked as Sales and Service Engineer in the New York office for three years. In 1951, Blessing was named manager of the New York office.

Donlan started here in 1956 on the Accounting staff, and became Assistant Controller in 1958. The following year he was appointed Controller, his position prior to the vice presidency. Donlan also serves on the Board of Directors of Wheelabrator Corporation of Canada, Ltd.

Born in Dayton, Ohio, Blessing was graduated

from Purdue University with a degree in Public Service Engineering. He married the former Elizabeth Vroome of New York City and they have two children, Nancy who is a freshman at DePauw University, and Kenneth Jr., a sophomore at John Adams High School.

Active in professional groups, Blessing is a charter member of the Michiana Sales Executives Association. He also belongs to the Purdue Alumni Association and is board member of the Morris Park Country Club.

Donlan, a Marine Corps veteran, was graduated with a bachelor's degree in accounting from Creighton University. He earned a certified public accountancy rating in 1954.

Also active in professional and civic activities, Donlan belongs to the Accounting Council of the Manufacturers and Allied Products Institute (MAPI) and the National Association of Accountants. In Mishawaka, Donlan belongs to the Rotary Club.



**TO FIGHT  
THE RAGING BATTLE  
OF RISING COSTS**

# Budgeting for Profit

Contemplating the cumulation of data, Kruszewski prepares a final budget report for management. This Program for Profit will include the responsibility accounting system which will send out monthly statements to each department.

Newlyweds usually find "the honeymoon is over" when they start to work on the family budget. Budgets and related financial matters cause most of the headaches in otherwise tranquil marriages.

In the business world, too, budgets and finance are the center of much attention, especially when new methods promise greater rewards.

## **1963 Expenses Forecast**

Such is currently the case at Wheelabrator. Ef-

fective January 1, a new budgeting system was installed. Oriented along lines of *Responsibility Accounting* (a method of reporting costs in terms of the Company organization), the system requires increased participation by supervisory personnel in budget preparation.

Each department head was asked to forecast the 1963 expenses under his control. Monthly, each of these people will be provided with a Budget Performance Statement, comparing the actual expenses with the forecast expenses.



Ed Sullivan, Treasurer; James E. Donlan, Vice President-Controller, and Kruszewski check over the final budget requests in this photo. Compilation of the final budgets requires close scrutiny from this group.

In general, the purpose of the new budgeting system is to coordinate individual budget and financial plans within the Company, placing them under one program — The Program for Profit. Its design is to have department heads and supervisors operating each department as part of the Company team.

### Chance to Expand

The system should provide the Company with better information about each phase of the operation. When more is learned, the chance to expand and prosper further becomes greater.

It also enables supervisory personnel to think in terms of operating costs, and their relation to actual output.

Budget Manager Tony Kruszewski, who reports to J. E. Donlan, our Controller, directed and correlated preparation of the budget. Because few of the department heads had prepared a formal budget prior to this year, much groundwork had to be done before installing the system.

### Supervisors Consulted

The supervisors had to be consulted and asked what information they desired and needed. This had to be reconciled with accounting principles and necessities. Procedures were developed and

Kruszewski assisted all department heads and supervisors to produce a formal budget. Here he goes over details of one department's budget.

followed by the department heads in making up individual budgets. An overall Company Profit Plan was prepared, submitted to the management, revised where desirable, and approved.

As with anything new, much remains to be done before smooth operation of the system is achieved. This is part of Kruszewski's job — smoothing out the rough spots.

### Honeymoon Not Over

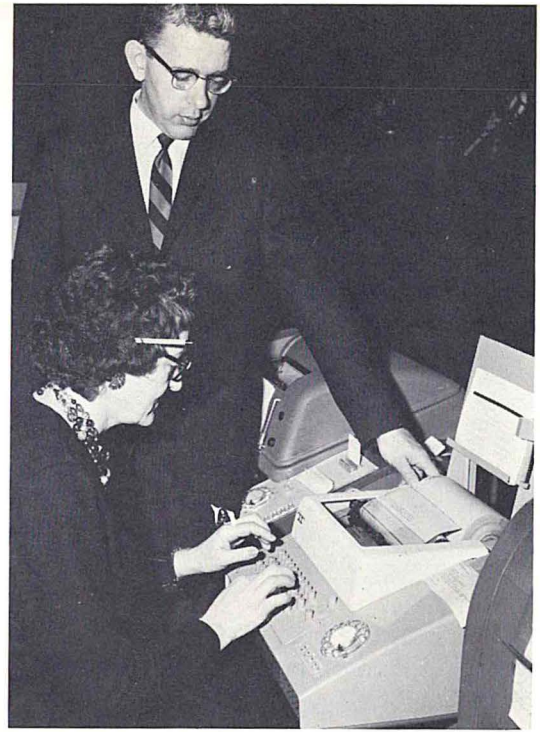
In some instances, procedures may require revision, or budgets themselves may need to be revised. Also part of Kruszewski's job is to aid management and supervisory personnel in the interpretation and follow-up of the results. And before you know it, he will be around again, initiating the work on another sales, expense and income forecast — this time for 1964.

Wheelabrator, like the newlyweds, does not want the honeymoon to end. It is hoped that this new system will help us in meeting our obligations to customers, employees, and stockholders. All are deeply interested in our earning a profit.





New Julianna Club officers pose after receiving their appointments. In the front row, left to right, are Olive Hartung, Vice President; Mary Lou Rethlake, President, and Lena Thomas, Secretary-Treasurer. Standing are the board members, Alberta Kaufman, Joan Kirkwood, and Mary Jo Acrey.

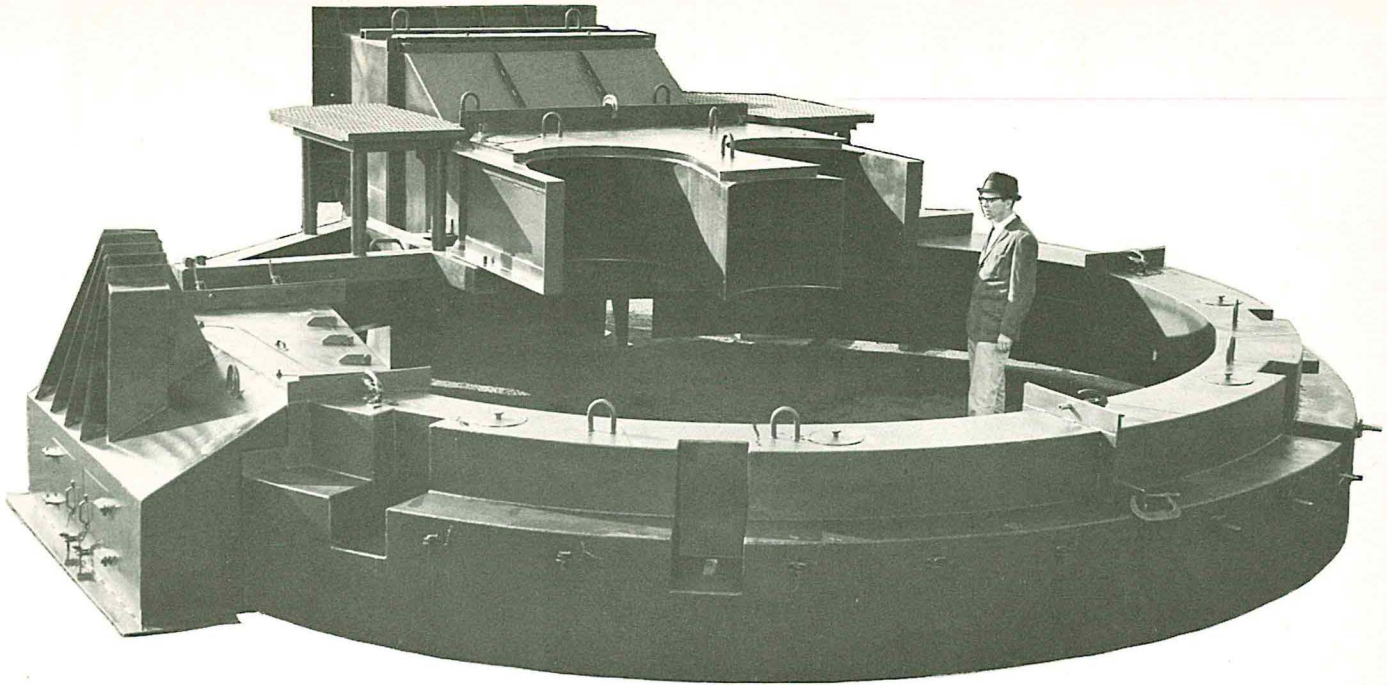


Newest addition to the Communications Center is the Telex Teleprinter, enabling immediate contact with Canada and many overseas connections. Telex also provides cheaper and faster service to major cities in the U.S. Besides Telex, the Center consists of a TWX machine and a telegram machine. Mary Jennings is the operator.

# NEWS

Anna Sawyer, Assistant to the Abrasives Manager, cuts the 10th anniversary cake at an informal celebration of the Abrasive Division in January. Flanking her are the first Abrasives Manager, George O. Pfaff, and the present manager, George Jones. Below, waiting for their slices are Chuck Ebright, Laura Forbess, Mary Hildebrand, Rena Lester, Nancy Pike, and Sharon Avery.





Standing in the center of the 19,000-pound electric furnace hood for Timken Bearing Co. of Dayton, Ohio, is Dust & Fume design engineer Fritz Brosien. One of the largest collection hoods ever built, this specially designed super structure will handle about 75,000 cu. ft. of air a minute. A pilot model for a string of Timken furnaces, this installation may pave the way to other orders.

Bernard Detanger, Director of Sales for Wheelabrator-Allevard in France, listens intently as James H. Barnes, Field Sales Manager, explains how Wheelabrator operates its sales force. Ready to offer assistance is Robert A. Riordan, Director of European Operations.



AND

VIEWS



Another visitor, Yuzuru Nagai who is with our Japanese licensee, Sintokogio, Ltd., poses with John G. Farabaugh, Director of Industrial Relations, and Chal Cline, Engineering Assistant to the President. Mr. Nagai, who is making an extended visit to Mishawaka and the U.S.A., will spend four months training at Wheelabrator.

Junior Achievers of Wheelabrator visited the plant to sell Christmas center pieces. Shown here, left to right, are Stella Kowalski, JA president; Mary Golba, Parts Service; Carol Coppens, Field Service, and Rochelle Pascell, JA treasurer. According to preliminary reports, the Wheelabrator-sponsored group achieved a respectable profit from its venture this year.



**ON THE COVER** and pictured here is the Tom Kirkpatrick family as they discuss Profit-Sharing. Tom and his wife Pat take the time to thoroughly explain the economics of the plan and other features of his work. This leads to training in other aspects of their sons' lives. All of Tom's efforts are designed to impress his sons with the value of sound economic practices. The three Kirkpatrick boys, left to right, Steve 11, Brian 3 and Roger 6, each has his own bank account and carefully watches his savings grow, just as Tom does with his Profit-Sharing records.

**"DOUBLE** your pleasure, double your fun . . . "

This familiar television jingle aptly tells the 1962 Profit-Sharing story. The Company contribution to the Employees Profit-Sharing Fund almost doubled the 1961 contribution.

According to the final audit, the 1962 contribution comes to \$323,139. You may recall that the 1961 figure was \$164,941.

This was a good year at Wheelabrator. Sales-wise, it was the best year on record. Volume ranged from 15 to 30% higher on our product lines.

Several reasons accounted for our 1962 success. Briefly, they are:

- Revival of the foundry industry.
- Development of the steel mill market.
- Increased export shipments.
- Resurgence of the LORCO Division.
- Expansion of abrasive markets.
- Continued Dust & Fume sales progress.

These reasons coupled with the efforts of all employees put added glow in the Profit-Sharing picture.

Our forecasters list another 15% increase in sales activity in 1963, providing the general econ-

# Company Contribution ... Amount

omic climate remains healthy. This is encouraging and comforting.

Wheelabrator enters 1963 with the largest backlog of orders in its history. Add to this a continued success in the areas that brought 1962 sales to an impressive end, and you can see what the future holds for you and the Company.

## A Statement from Glenn Fulmer, Union President

As spokesman for the union membership at Wheelabrator, I can honestly say the Company contribution to the Profit-Sharing Fund this year is very heartening.

As an employee of Wheelabrator, I can say that I was most happy to see that we rebounded so well in 1962 after a recession in 1961. It is a tribute to all associated with the Company.

While the Company contribution in 1961 was not very great, the Fund earnings were, and this is an extremely important factor in protecting our security. Fund earnings in 1962 again show good growth, going along with the Company contribution. These conditions project a solid base for each employee's plans for the future when retirement is upon us.

This trend in Profit-Sharing Fund growth comforts us. To keep this trend going, we must all cooperate. Cooperation is the key to profits. By sharing in these profits, we have all been brought closer together. Our common goal is to increase profits and build the Profit-Sharing Fund.

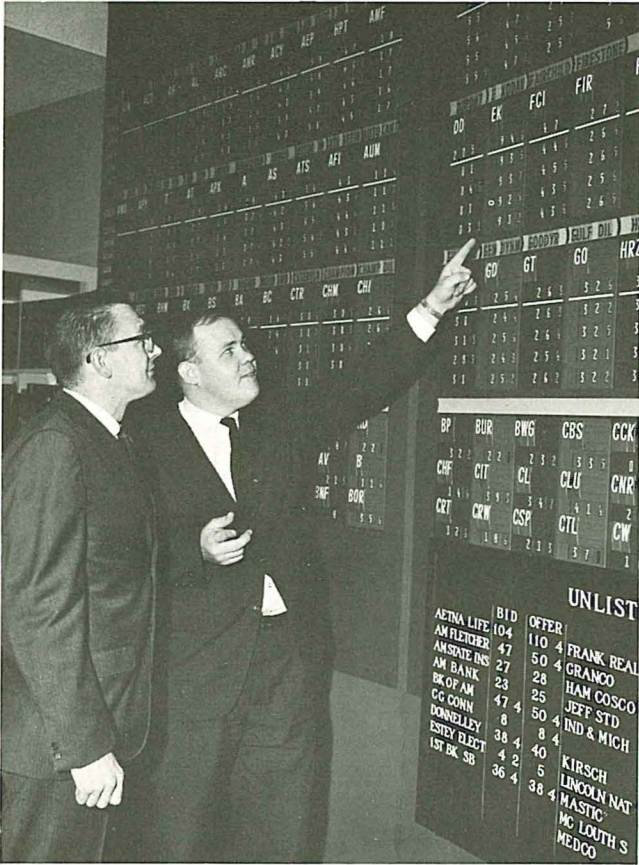


# es **\$323,139.00** to Profit-Sharing t Doubles Last Year's Figure

## Employee's Retirement Fund Grows to **\$6,099,388**

YEAR	Company Contribution	Savings	Earnings	Expenses & Adjustments of Investments to Quoted Market	Paid to Participants	Year-End Balance
1962	\$ 323,139	\$ 268,860	\$ 206,813	\$428,394	\$ 282,778	\$6,099,388
1961	164,941	240,992	186,316	( 526,134)	203,777	6,011,748
1960	264,422	228,185	169,929	( 131,332)	249,357	5,097,142
1959	309,560	225,478	150,630	40,012	404,649	4,552,631
1958	120,401	205,982	141,179	( 182,381)	318,921	4,311,624
1957	294,810	218,441	119,518	8,847	176,497	3,980,602
1956	384,041	197,178	94,294	174,088	125,428	3,533,177
1955	373,279	172,883	79,707	42,504	112,497	3,157,180
1954 (14 Mos.)	262,681	178,802	70,010	( 36,276)	76,497	2,686,312
1953	326,852	144,639	46,574	10,506	105,698	2,215,040
1952	363,923	141,618	34,535	1,388	43,166	1,813,179
1951 (10 Mos.)	302,025	91,892	18,890	21,364	23,847	1,317,657
1950	222,615	80,295	15,805	12,876	42,066	950,061
1949	111,541	80,289	9,882	1,759	77,300	686,288
1948	238,049	93,382	2,608	3,590	11,265	563,635
1947	228,256	16,195	—	—	—	244,451
<b>Totals to 12/31/62</b>	<b>\$4,290,535</b>	<b>\$2,585,111</b>	<b>\$1,346,690</b>	<b>(\$130,795)</b>	<b>\$2,253,743</b>	<b>\$6,099,388</b>

**NOTE:** The bracketed figures denote credits.



Investment counselor Jim Andrews of McGann's Securities shows Wheelabrator Club member Leon Goggin how the "big board" functions. One of the Wheelabrator clubs meets monthly at the broker's office to study the markets.

One of the fastest growing activities amongst Wheelabrator employees is Investment Clubs. Not a fad nor merely a group-to-belong-to, Investment Clubs offer a person with limited funds the opportunity to learn the economics of the stock market. The main purpose is to learn the mechanics so that when the individual has enough personal money to invest, he will have stock market savvy.

## How to **INVEST** for Fun and Profit

Two such groups function at Wheelabrator. One, a co-educational group, meets during noon hours or at the home of a member. The other, comprised of men from the various departments, meets monthly at the broker's office. The first group is more serious in its approach, while the second tends to be more light-hearted in its attack.

Headed by Paul Kaufman, the serious investors study the various companies within a given industry, and then make selections from an analysis.

The second group, led by Dick Fenska, go through a similar learning process, but end up by purchasing stock because it "sounds good, or is low now, it has only one way to go — up."

When all the shouting dies down, both groups agree that much has been learned. Which group makes the most money? Well, after comparing portfolios, it's better to simply say, "it's the fun and education that really matter."



The other Wheelabrator investment group meets monthly at noon at the plant to discuss the whims of the stock market. Here, a group goes over the latest market development.

# Lorco Compounding Moved Here

In another move to centralize operations, President James F. Connaughton said the compound mixing and processing of the Lorco Division were moved to the old Lehwood plant on South Ironwood Drive from York, Pennsylvania.

Other Lorco departments, including sales, administrative, and laboratories, were moved to Mishawaka last February, you may recall.

The move will provide better coordination between process activities and the Lorco chemical laboratory which is working on developing new compounds for use in metal finishing processes.

Shipments will continue from the York operation, mainly to service the Eastern market, and the new facility will better service an extensive Midwest market. Wheelabrator maintains a Lorco warehouse in Pasadena, California, to serve the West Coast.

"The Lehwood plant has ample space for expansion, and it is possible additional Lorco operations will be conducted there this year. While it is difficult to forecast the employment factor, we estimate that as many as 40 additional employees will be placed in the new location," Connaughton explained.

## RETIREMENTS



Joe Larrison, third from right, accepts a transistor radio from his fellow employees in the Machine Shop. Joining in on the presentation are Frank Turza, Lew Cookie, Hector Sheehan, Larrison, Joe Bell, and Paul Driver.

## WE KNEW THEM WHEN

### FRANK MILES



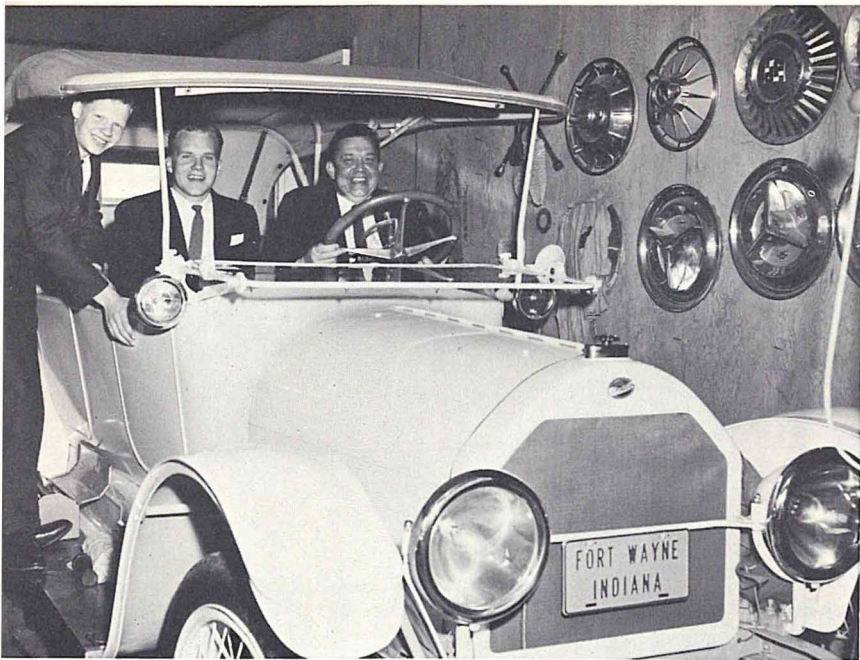
Frank began as an assembler in 1927, left in 1928 to work five years at the New York Central repair yards, and returned for good in 1935. He served as union president in 1949 through 1955, and other offices from 1941 on. Frank also was president of the Wheelabrator Glee Club and was on the WCAA board. During the war, he served as District Air Raid Warden. His wife Ruth and he have six children and 10 grandchildren. A native Mishawakan, Frank considers gardening his hobby although he does collect stamps. He also enjoys most sports as a spectator.

### BESSIE SMITH

Bessie started in November, 1951, as a clerk in Files and now is supervisor. A native of Bowling Green, Kentucky, Bessie moved to Michiana in 1936. She worked at South Bend Tackle and Wilson Bros. as a billing clerk before coming here. Husband Walter is a Canada Dry salesman in Elkhart-St. Joseph counties. A daughter, Mrs. Robert Wolf, has presented Bessie with two grandsons. A pretty good golfer, Bessie likes to bowl, but gets most enjoyment from good music. She has served a couple of terms on the Julianna Club board.



After 20 years in the Steel Shop, Bill Ryman bid farewell to co-workers. Herman Miller presents a watch to "Shorty" as Ray Spice, W. J. Dunnock, Dick Gildner, Jack Bowers, John Mumby, and Ralph Holdeman, look on.



The 1915 Overland is the pride of the male Krings. Jeff holds on from the running board while "Little Don" rides shotgun with their father at the wheel. The gleaming beauty has won a number of trophies and prizes in recent competition for antique cars.

# Restoring Antiques

## Cars to Rockers

Hobbies have a habit of beginning in strange ways.

Take Don Kring's hobby of restoring antique cars, for example. Before coming to Wheelabrator as a Service Engineer, Don worked for Gulf Oil Co. He was assigned, one year, to service Gulf's fleet of antique cars for the annual Hoosier Tour.

From this starting point, his interest grew steadily until he acquired a 1921 Baby Overland. His wife and family wondered where they could hide this broken down jalopy. But, after 10 months, Don had reformed the junker into a prized antique.

After the 1921 model came a 1915 Overland, called The Big O. This car was restored to original condition after a delay of six years (job relocation) and the Krings received several Rod and Custom Show trophies for it. By this time, the entire family had been bitten by the restoration bug.

That was the beginning. Today, the five Krings restore almost anything they get their hands on. An old pipe organ became an Early American fixture in their living room. Don, the oldest son, is working on a 1958 Chevrolet, while Jeff, the 14-year-old, works on Go-Karts.

The latest project, though, is an old platform rocker found in the attic of a barn. This project has top priority because Mom and Dad Kring anticipate being grandparents sometime in the future. Daughter Karen, recently married, may provide her parents with a new title — Grandma and Grandpa.

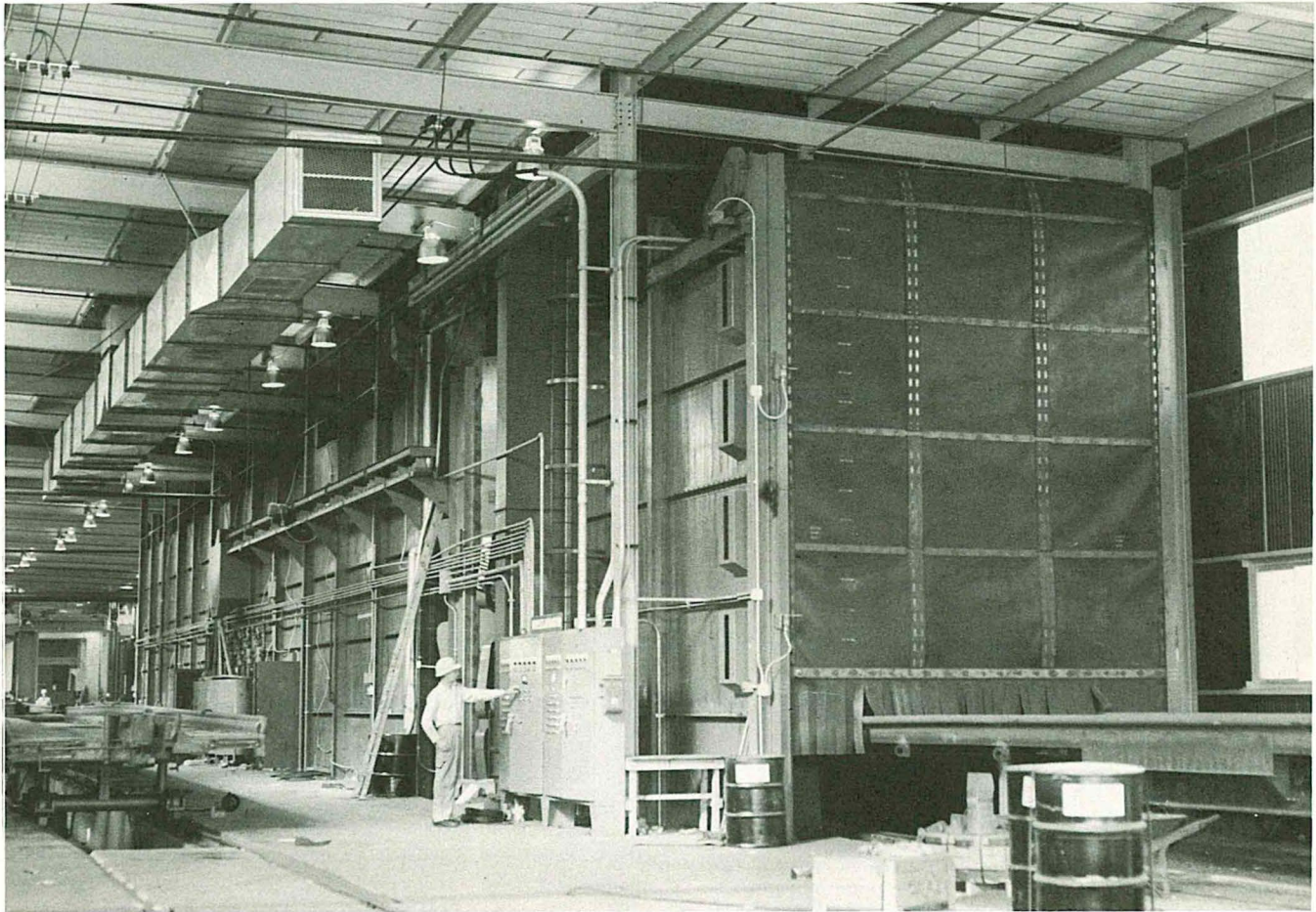
Karen buffs one of the platform rocker's legs, assisting her mother in the restoration process. This project is the latest by the Krings to convert antiques into Early American household goods.



The Kring family gathers around the restored Early American organ for a song fest. Daughter Karen prepares to play while Father Don, Mother Helen, Son Don, Son Jeff and Karen's husband Don stand ready to burst forth in song.



# CLEANING A RAILROAD CAR THE **ACF** WAY



In this full length view of the railroad car cleaner at the ACF plant in St. Louis, the frame of a freight car can be seen at the right as it leaves the blast cabinet. A duplicate machine was also installed at the ACF plant in Huntington, West Virginia.

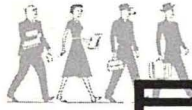
The largest blast cleaning machines ever built — two huge Wheelabrator Rooms to clean both new and old railroad freight cars — are now operating in the St. Louis, Missouri, and Huntington, West Virginia, railroad car shops of American Car and Foundry Division of ACF Industries.

Equipped with 20 Wheelabrator units, the huge Wheelabrator Cabinets, each of which is more than 175' long, will automatically clean all surfaces of an entire railroad car to virgin metal in 7½ minutes. A tremendous abrasive barrage of more than 8000 pounds of steel shot a minute strikes the car, giving it a thoroughly clean, slightly etched finish which permits long-lasting paint adherence.

With these new installations, ACF saves many man-hours compared to conventional manual cleaning, enabling them to produce cars with a long-lasting finish at no increase in cost.

The complete range of freight cars produced by this progressive firm will be cleaned in the Wheelabrator blast rooms. Operating procedure is simple. The cars are automatically conveyed through the cabinet where they are first subjected to the abrasive blast from the 20 Wheelabrator units. These wheels are located at various points on the ceiling, walls, and floor of the cabinet so that their combined abrasive blast will cover the entire surface of the car. From the blast compartment, the cars then proceed into another section of the large room where the abrasive accumulated on the car is blown off. The car is then ready for painting.

A large Wheelabrator Dust Collector ventilates each of the blast rooms.



## Passing PARADE

The best way to face adversity, according to **Bob Powell**, is with a phone call. Leaving for work one morning, Powell noticed his car had a flat tire. The tire had chains frozen to it. Rather than risk frost-bite, he phoned for a garage mechanic, and then went merrily on his way . . . **Ray Leuthold** is back at work half days following a recurrence of a heart ailment . . . **Darlene Rheum** became engaged to **James Severeid**, and although no date has been set for the wedding, she plans to sew her own gown — thanks to 4-H training . . . **Elsie Stefucza** must have an “in” with the weatherman. While Elsie vacationed in Orlando, Florida, we shoveled our way out of 31 inches of snow. Elsie also visited Cocoa Beach, Cape Canaveral, and Venice . . . Films, such as “Steel Shot,” “Preparation Makes the Product,” and “Skywatch on 55” are being shown in the Engineering vault during lunch hour for general information and entertainment . . . **Jim Evans’** daughter, Lora, won the Daughters of American Revolution medal for good citizenship from Mishawaka High School. Lora’s mother and two sisters are previous DAR winners.

(Pam Savadori, Engineering)

. . .

I believe I echo the sentiments of all employees when I issue a “Thank You” from the steel shop to Management for giving our families and friends the opportunity to see what Wheelabrator Corporation looks like from the inside . . . **Walter Schooley**, assembler and night bargaining committeeman, has recuperated from an accident in which he sustained several cracked ribs . . . **Don Seltzer** has stepped out with a new Olds 88. Nice motoring, Don . . . **Lynn Bowers** is recuperating from an accident in which his left foot was injured . . . The true spirit of Brotherhood and Good Will was shown by the Star of David perched atop the miniature Christmas tree in the Production Control office. The star was donated by **Joe Halasz’s** sons, Mark and Phil, to commemorate their gift-giving holiday of Hanukkah . . . **Joe Bidlack**, night assembly foreman, took a week’s vacation, and **Harold Gay** replaced him. Some of us feel it was too cold for Joe to come to work . . . Reports on the turkeys and hams given to employees by the Company were highly complimentary.

(Milferd Gardner, Steel Shop)

. . .

Things are back to normal. Vacationing children have returned to school, and mom and pop are looking eagerly to work those 116 days that some claim belong solely to Uncle Sam . . . And in Accounting the books have been officially closed for 1962 . . . Glad to see **Jim McVay** and his Lark appear through the snows, at least before the thaw . . . **Carolyn Powell** sure looked mournful, for a while, after her beau returned to Purdue . . . Every department had a Christmas tree this year, many for the first time. Financial Accounting, Downstairs Engineering, and even Marketing-Advertising-Abrasives pooled their

wealth and came up with lovely trees. I think the most novel tree belonged to Accounting, naturally, as home made cookies were used as decorations. The goodies were then distributed to the less fortunate . . . Julianna Club again assisted needy families with Christmas baskets. Special thanks to **Jean Bodine** for the fruit cakes and **Pete Kalil** (Receiving) for helping **Alberta Kaufman** and **Lillian Zimmerman** with the deliveries . . . The girls also enjoyed the Julianna Club Christmas Party at Eddie’s. Good food, entertainment and sharp table decorations reflected the hard work of the committee. The party gets nicer each year, if that’s possible . . . Condolences to **Ed Sullivan** whose mother passed away in January.

(Willa Mae Parker, Accounting)

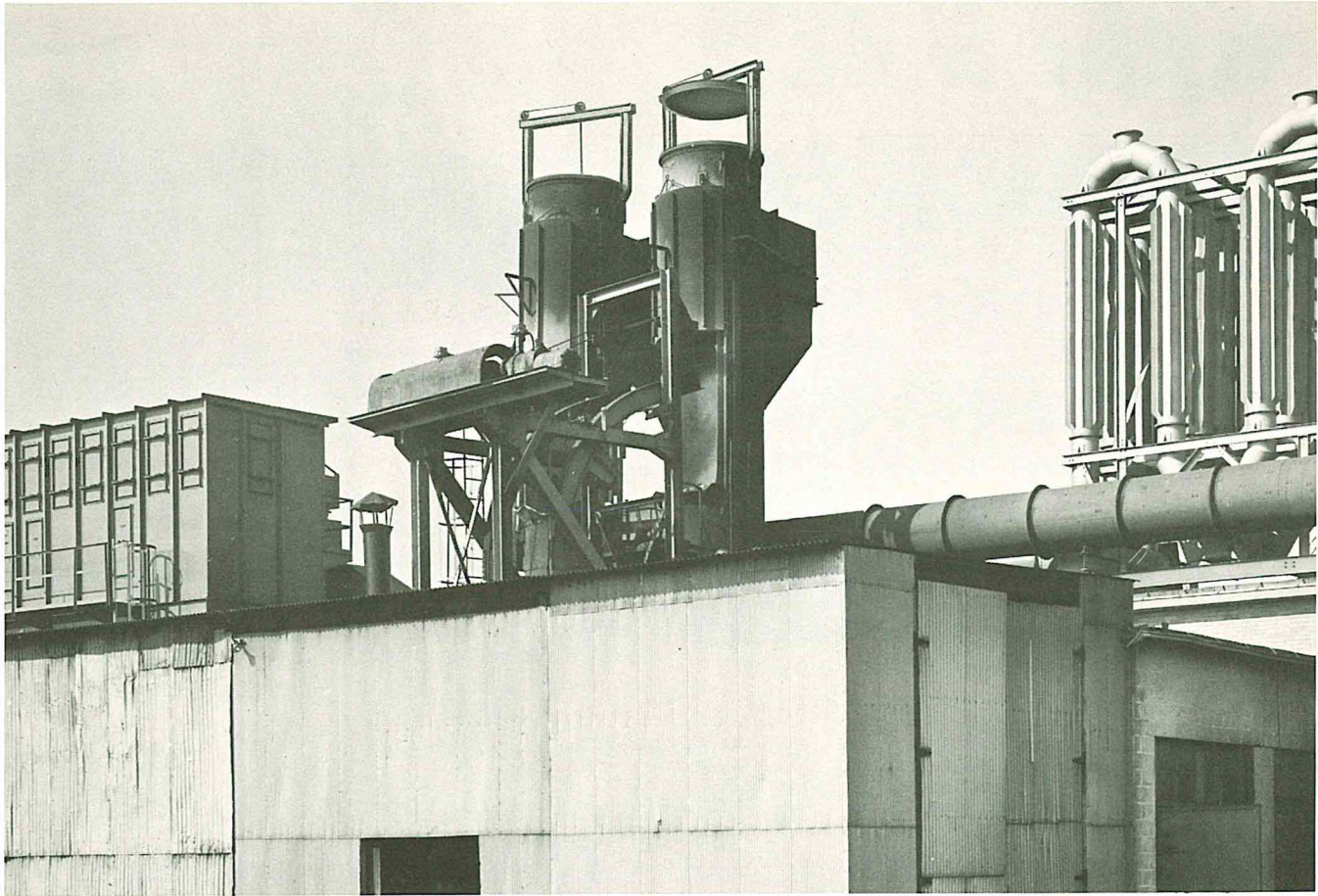
. . .

As one visitor said, “I now know you don’t make wheelbarrows.” This man and hundreds of others became more familiar with our operation, thanks to management’s idea of having the Open House for friends and relatives . . . **Don Kring** (Service) and **Paul Kohler** (D & F Lab) participated in the Glidden Antique Car Tour at French Lick. Don won a first prize for his 1915 Overland in the Ohio Division, and Paul drove his 1929 Packard . . . **Milt Hostetter** is recuperating after reinjuring his back following surgery . . . **Joe Slater** thought the 31-inch snow fall was really tough — he was stranded in Mishawaka for a week and couldn’t reach his home in Niles . . . **Olive Hartung** made the rounds over the Christmas holidays. She visited relatives in Plymouth, Frankfort, and Kokomo . . . **Gilbert Dill** and his wife avoided the snow by vacationing in Phoenix . . . The **Norm Roys** spent the holidays with Mrs. Roy’s parents in York, Pennsylvania . . . A Christmas guest at the **Harold Garmans** was Mrs. Garman’s mother, Mrs. Kabel. They enjoyed the Christmas dinner with Mr. and Mrs. William Garman . . . Holiday guests at this reporter’s home were son Don and family (Lisa 4, and Danny 1½), who were in from Indianapolis . . . **Harvey Van Fossen** built a skating rink on his property for the neighbor’s kids.

(Martha Kemp, Research & Development)



Olene Edgewood opens a variety of baby gifts as she was delightfully surprised by members of Julianna Club. Watching the ceremony are Margaret Dakin, Carol Coppens, Marilyn Nicolini, and Carolyn Powell.



## **BOTHERED BY** **Dirt, Soot, or Fumes?**

If you lived near a gray iron or malleable foundry, you probably would be one of the first to complain about the dense smoke (that's what you'd call it, though technically it's fume) belching from the cupola stacks. Thousands of such foundries in the U.S. face a similar pollution problem, particularly in residential areas.

Control of cupola fume previously has been costly and then not too efficient. Wheelabrator now has become entrenched in this market with a highly efficient collector system. Five installations have been made using the Dustube dust collection and air cooling devices. And all meet the strict air pollution codes in the cities involved.

At a New England malleable foundry, for example, our Dustube System filters discharge from

two large cupolas with more than 99% efficiency.

This is accomplished by drawing off fume near the top of the capped operating stacks. The 1800° F. fume is then cooled through water and radiation coils to about 500° F. At this reduced heat, the fume is filtered through the Glastube baghouse.

Operating with either cupola, the System draws off more than 500 pounds of solid material an hour.

Besides meeting strict codes, the Wheelabrator Dustube System returns other dividends. Improved community and employee relations through non-polluted air, reduced building maintenance, and similar plant upkeep reductions are made by keeping the air around the plant clean.

# WHAT'S NEW



STEVENS

TERMONT

WHITTAKER

Three Wheelabrator veterans who have amassed 105 years of service between them pose for their 35th anniversary picture. Andy Stevens, Assistant Works Manager; Art Termont of the Blacksmith Shop, and Ralph Whittaker, Steel Shop Superintendent, chat about the old days and the future.

**ANNIVERSARIES:** Celebrating their 35th year with the Company in February are:

- Andy Stevens** . . . . . Manufacturing
- Art Termont** . . . . . Steel Shop
- Ralph Whittaker** . . . . . Manufacturing

The 25-year veteran added to the rolls in January was:

- George McNeile** . . . . . Engineering

The 20-year man in February was:

- Ray VanDeWalle** . . . Records & Reproduction

. . . . .

**PROMOTIONS:** Bud Wolff assumes post of Office Services Supervisor which includes the mailroom, receptionist, telephone, and general files, according to James Donlan, Vice President-Controller. A native of South Bend, Bud is married to the former Pat Shippy, and they have two sons, Barry and David. Bud's outside activities include golf, semi-pro baseball, and Explorer Scouts.



WOLFF

Duff Watson became Rubber-Plastics Marketing Specialist, according to George Pfaff, Vice President of Marketing. Duff, who formerly was in the Marketing Development group, is a 1957 Notre Dame graduate with a BS degree in Marketing. A Navy veteran, Duff married the former Tillie Luczak, and they have five children. A Lafayette native, Duff previously worked at General Outdoor Advertising, and Bendix Products.



WATSON

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**NEWCOMERS:** Ted Nickolas joined the Service group as factory-based Service Engineer after four years as plant superintendent with Michiana Chemical Co., and 15 years with Swift & Co. as plant engineer.



NICKOLAS

Jim Dominello is a Mishawaka-based sales trainee currently serving with the Market Development group, under F. J. Pichard, Assistant Director of Marketing. A Notre Dame graduate, Jim will train in a variety of home office sales before being assigned a specific function. He had worked at the South Bend Tribune.



DOMINELLO

Other newcomers include Mary L. Gray at the Cleveland office, Lee T. Crowell at the Los Angeles office, Fred L. Hunt to Engineering and P. Douglas Ross to Parts Service.

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Five employees are taking advantage of the Company's tuition reimbursement plan, attending Indiana University Extension this semester. They are Jim Bowers, Rudy Destics, and Ron Majewski, all of Engineering; Sylvia Eberhart of Purchasing, and Dick Fenska of Marketing. The tuition plan rewards good students by paying a pro-rated portion of costs based on grades. For example, an "A" in a course would be reimbursed by 90%, and a lesser amount for lower grades.